Perception Study

Uncover How the Market Sees You

Your Story vs. Market Reality

Perception studies are a key component of a strategic investor relations program, offering valuable insights into how the investment community views your company and identifying opportunities for improvement.

Why Conduct a Perception Study? Gain unfiltered feedback from investors and analysts

Identify key misperceptions affecting valuation

Benchmark sentiment against industry peers

Refine messaging to strengthen investor confidence

Align management and board expectations with market reality

Our Approach: A Data-Driven, Qualitative & Quantitative Methodology

STAKEHOLDER ENGAGEMENT

We conduct confidential interviews with institutional investors, analysts, and industry influencers to capture candid insights.

SENTIMENT ANALYSIS

We analyze trading patterns, shareholder behavior, and market trends to assess alignment between perception and fundamentals.

BENCHMARKING

We compare sentiment and key metrics against your peer group to highlight positioning opportunities.

STRATEGIC RECOMMENDATIONS

We deliver an executive report outlining actionable next steps to optimize investor communications and engagement.

The Outcome: Insights That Drive Value

A well-executed Perception Study isn't just about understanding how the market sees you—it's about taking control of your narrative. By leveraging investor intelligence, we empower companies to make informed decisions that enhance credibility, build trust, and ultimately, drive valuation.

FOR MORE INFORMATION

See our <u>Capabilities Deck</u> <u>Sign up for our Newsletter</u>

Alyssa Barry

President, Alliance Advisors IR abarry@allianceadvisors.com 604-997-0965

